



Tailored Insurance Programmes

Our Risk Managed and relationship-driven approach to insurance means that we tailor programmes to suit our clients and not clients to suit insurance policies. Stackhouse Poland Ltd is able to put in place the full range of covers to protect our clients:

Corporate Risks:

- Material Damage
- Business Interruption
- Motor Fleet
- Engineering
- Employers, Public and Products Liability
- Contract Works
- Personal Accident
- Marine and Transit
- Credit
- Surety Bonds.

Professional Risks:

- Professional Indemnity
- Directors & Officers cover
- Trustee Liability
- Office and associated risks.

Private Medical Insurance

- Corporate Groups
- Group Leavers
- Individuals

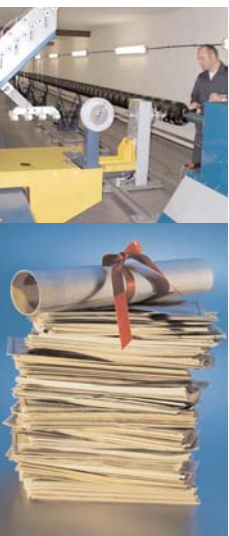
The list is not exhaustive – we have special relationships with the UK's leading business insurers and specialist access to the Lloyd's market, giving us the ability to place many of the more complex and unusual risks.

Stackhouse Poland Private Clients

Our Company also provides a range of services to Private Clients for fine homes, larger contents schedules, particularly art and antiques, along with solutions for other personal possessions such as motor, yacht, holiday and overseas homes and all other personal insurances.

We are leaders in the field of providing insurance related services to Private Clients.

For further information, please ask to speak to one of our private client managers.



INVESTOR IN PEOPLE

Headquarters in Guildford, Surrey



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Stackhouse Poland
Corporate Clients



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A CLIENT CENTRIC APPROACH TO BUSINESS INSURANCE



Who Are We?

Stackhouse Poland was established in 1974 and since then has built an enviable reputation as a leading specialist insurance broker across the UK.

We are a management owned business that truly believes in doing the best for our clients.

Our core values are to:

- Listen to, and work in partnership with, our clients
- Offer intelligent solutions
- Act with complete integrity
- Aim to consistently exceed our clients' expectations.

We are proud of our *Investor in People* accreditation and we are authorised and regulated by the Financial Services Authority

What do we do?

Stackhouse Poland provides 'Individual Solutions for Individual Clients' across the UK.

We believe that no two clients are the same and their insurance programmes must be dealt with on that basis, especially when insurance costs rise dramatically. Our consultative approach ensures that premium costs are contained and policies are more appropriately structured.

As a management owned company we have a long-term interest in providing clients with insurance advice and service of the highest quality.

We have a highly experienced corporate team, which combines top class technical expertise with a passionate approach to service.



Who are our Corporate Clients?

Stackhouse Poland looks after a diverse client base: small and large companies, private and public sectors, profit and 'not for profit' organisations.

In fact, any organisation that demands the highest levels of service and advice will benefit from talking to us.

What do our Clients want?

They want an insurance broker who is willing to take the time to understand their business. Only by doing this can we structure appropriate policies with the right insurers.

They want someone who gets under the skin of the business so that gaps in cover can be identified and cost effective solutions found. They need to know that if there is a problem, a dedicated resource is available to advise on the best course of action.

If a loss occurs, they want a swift response from their insurer and to get matters resolved.

In other words, they will want a broker who cares about their business and who is prepared to go the 'extra mile' to assist, and provide total peace of mind.

What do we ask of our Clients?

We want our clients to work with us and to provide us with a deep insight into their business so that we can do our job effectively.

On more complex insurance programmes, we want to have a tri-partite relationship between Stackhouse Poland, Client and Insurer.

This might include the client meeting and getting to know the underwriter – which assists in understanding the risk and ensures that costs are kept down and the most advantageous terms agreed.

Our culture is to go the 'extra mile' for clients and if they do the same for us we can provide the best insurance deal, year on year.

The Risk Management Approach

We believe that effective insurance solutions can only be put in place if a detailed and high quality assessment of the risk itself, and the needs of our clients, is conducted in partnership with them.

By appointing an account management team to look after each client, we can be sure that their requirements are satisfied with confidence and continuity.

These are some of the ways in which we ensure that a complete service is offered:

- Dedicated team of Director, account handler and claims executive for each client
- Access to an extensive technical library of risk management solutions
- Regular review and needs analysis in consultation with the client
- Cost effective solutions
- Consolidation of risk portfolio
- Use of balance sheet strong insurers.



Risk Consultancy Service

Some of the more complex risks need additional advisory services to assist in the development of their insurance programmes.

To help with this, Stackhouse Poland offers a comprehensive range of Risk Consultancy services.

A list of some of these services is provided below. Further details are available on request:

- Asset and Resource Protection
- Business Continuity Management
- Environmental Management
- Health and Safety Management
- IT Risk Management
- Motor Fleet Risk Management
- Quality Management.

