



Stackhouse Poland

Private Clients

Private Client Advisory Services

We believe that effective insurance solutions can only be provided if there is detailed and quality assessment of risk and needs on behalf of our clients.

By appointing an individual client manager to each client we can ensure that their requirements can be met with the confidence of continuity.

These are some of the services which will be provided:

TAILORED INSURANCE PROGRAMMES

- Single point of contact Client Manager service.
- Use of Insurers with 'settle the claim' philosophy.
- Use of financially secure Insurers.
- Competitive premiums.
- 'All risks' warranty free cover, where necessary.
- Advice on correct 'sums insured' and wordings; security; valuers; other relevant service providers.
- Single renewal date for all policies, if requested.

RANGE OF PRODUCTS FOR PRIVATE CLIENTS

- Household buildings.
- Contents including works of art, antiques, business equipment and other possessions.
- Holiday, overseas and investment properties.
- Collections of fine art.
- Motor including classic, high performance, 'cash-for-car' and nannies' vehicles.
- Rural including estates and equestrian cover.
- Yachts and aviation.

STACKHOUSE POLAND CORPORATE CLIENTS

Stackhouse Poland also looks after a broad range of corporate clients: small and large companies, private and public sectors, profit and 'not for profit' organisations.

For further information, please ask to speak to one of our Corporate Client Managers.



INVESTOR IN PEOPLE

Headquarters in Guildford, Surrey



For more detailed information please contact:

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Who Are We?

Stackhouse Poland Ltd was established in 1974 and since then has built an enviable reputation as a leading private client insurance advisory boutique.

We are a management owned, independent company that passionately believes in doing the best for our clients, both in terms of policy coverage and in providing a highly personalised service. We are proud of our Investors in People accreditation and we are authorised and regulated by the Financial Services Authority.



INVESTOR IN PEOPLE

What do we do?

As a management owned company we have a long-term interest in providing our clients with the highest quality insurance advice and service.

This includes tailoring all inclusive insurance programmes with proven and 'balance sheet' strong Insurers. Having arranged the right policy for you, a dedicated Client Manager will look after all of your ongoing needs. This means you deal with one person who not only administers the policy but will also deal with any claims. As a result, you no longer have to suffer the frustrations normally associated in arranging insurance. Dealing with alterations or renewals and, of course, getting claims dealt with efficiently will be handled with the minimum of disruption to your life.

Who are our Clients?

We cater for a rich diversity of lifestyles. Our clients range from professional people to owners of rural estates to art collectors – in fact anyone who demands top class cover, security and personalised service behind that cover.

Quality service is something which our clients believe should not be delivered on demand but expected as a matter of course. Value for money is important and it pays to know that, in the event of a catastrophic loss, you have total peace of mind.

The Private Client Management Team at Stackhouse Poland:
Left to right:
Keith Hester
Jeremy Cary and
James Agnew



Your Private Client Management Team

Stackhouse Poland prides itself on the high quality service it provides. It is owned by a team of experienced and pioneering individuals in the provision of personal insurance solutions for private clients:

JEREMY CARY

Jeremy is Managing Director of Stackhouse Poland and has particular expertise in the fine art and heritage homes sector. He was previously managing director of an international, specialist private client insurance broker.

KEITH HESTER

Keith is a Director of Stackhouse Poland and has been providing services to private clients for ten years. He helped establish the awareness and development of private client household policies in the UK during his time with one of the UK's leading private client insurers. Keith ensures our policies remain 'state of the art.'

JAMES AGNEW

James is a Director of Stackhouse Poland and has close connections to the City of London, with particular expertise in providing private client insurance programmes for professional people.

Having suffered a major household loss himself, James knows the importance of having a correctly structured policy and effective service.



An example of what we do!

CURRENT POLICY

This is a typical example of the way most household policies are structured:

| | |
|----------------------------------|----------|
| Buildings | £300,000 |
| Contents | £75,000 |
| Personal Effects (inc jewellery) | £15,000 |
| Excess | £100 |

POLICY WORDING: All risks cover only in respect of a £2,000 engagement ring.

Policy warranties: Alarms and window locks to be set when house unoccupied or at night.

No accidental damage cover for contents.

Average clause penalising underinsurance.

Service: 'Call centre' music; telephone operator who provides no advice or help.

Result: Frustration, inappropriately structured policy, no peace of mind, expensive.

OUR POLICY

| | |
|---------------------------------|----------|
| Buildings | £300,000 |
| Contents | £40,000 |
| Antique Furniture | £10,000 |
| Works of Art | £10,000 |
| Porcelain/Glass | £5,000 |
| Jewellery | £10,000 |
| Personal Effects (wardrobe etc) | £15,000 |
| Excess | £100 |

POLICY WORDING: All possessions covered 'all risks' worldwide.

No warranties or onerous conditions.

Family annual travel insurance included.

Liability cover for domestic employees.

Service: Highly Personalised through your Client Manager who will look after all of your service requirements from quotation through to claims service.

Result: Appropriate policy, appropriate insurer, peace of mind, no frustration, cost saving.

Value for money and speed is integral to our service. We want to ensure that your life is made as easy as possible so that you can get on with it !

FREEPHONE TELEPHONE: 0500 720000